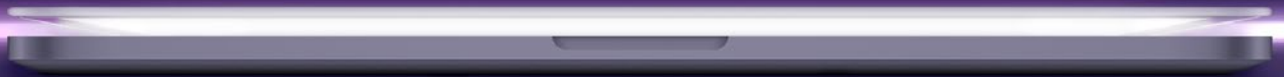


PRONTO

Pronto Xi 730 Marketing Advisory



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730.1 Marketing Advisory

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Disclaimer

This document contains statements related to our current and future developments that may constitute forward-looking statements. They are subject to change and may be available in a 730 service pack or future release of Pronto Xi.

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Pronto Xi 730

Introducing the new face of Pronto



Your entire user experience of Pronto Xi has just received an exciting upgrade with a new, web-based User Interface (UI). Accessible from any computer or device, the all-new powerful and intelligent Pronto Xi is the culmination of over 18 months intensive work.

Now all users – no matter where they are – can reap the rewards that Pronto Xi applications bring. There's no installation required for individual users, and with virtually zero lag, there are no compromises to performance.

Enhancing the overall experience is a major re-design of the front-end interface. Built for user delight, the clean, modern design principles reduce screen clutter, with key elements more accessible through an intuitive format.

Just as importantly, the security, rich and smart functionality that Pronto Xi is famous for are maintained, and it's still familiar to existing users.

Speaking of functionality, some of our other innovations include:

- Simpler General Ledger Hierarchies so you can produce financial reports just the way you want them
- An Employee Portal to streamline many administrative tasks, such as timesheet entry and leave management
- Mobile Service invoicing and payment receipting for faster call-to-cash process
- Microsoft Office 365 and Google Apps for Work integration
- The ability to push Data Intelligence straight to IBM Cognos to produce Business Intelligence reports
- Mobile Sales – the ultimate companion to improve sales efficiency

With the new Pronto Xi, you can enjoy a leap in user-friendly design and all the productivity gains that come with it.

Pronto Xi Web User Interface



Full capability of Pronto Xi from within a web browser interface



Elegant and intuitive to navigate



Supports personalisation and shortcuts



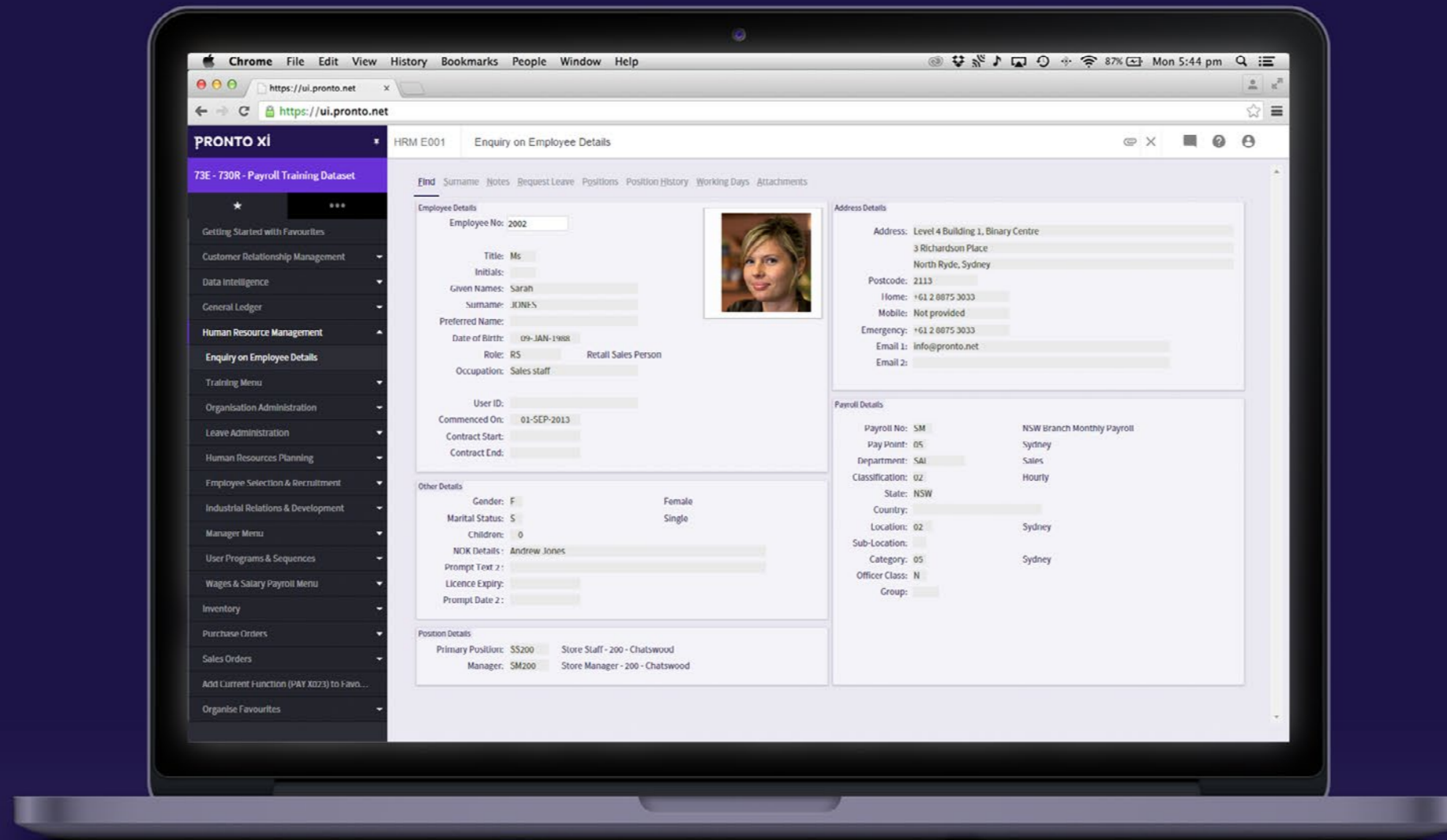
Increased user productivity



Quick to learn and easy to use



Available anywhere, on any device



Stateful and secure connectivity between web UI and Pronto Xi server



Web socket technology delivering real-time, field-level validation and entry



HTML5 using CSS3



Latest web UX methodologies

Designed for the user

Our innovative approach to User Experience (UX) design is all about simplifying processes and making you more productive. Using modern web technologies, we now deliver a fast and responsive interface that's accessible no matter where you are or what device you're using.

Designed for user delight

Although modernised, the web-based UI retains the familiarity of Pronto Xi. Navigating screens and menus, entering and viewing data, running reports, and configuring user preferences and favourites are all straightforward. Differences in data entry needs are catered for, whether you're using a keyboard and mouse or a touch-screen mobile device.

Whichever Pronto Xi modules you are using, there is a consistency in format and function that makes learning new modules quick and easy.

Highly accessible

Using a web-based UI means you can do what you need to do, when you need to do it, from any device and without any software installation. For system administrators, rolling out new client updates, or adding additional system users is more straightforward. And both desktop-based and web-based UIs can be employed at the same time.

Fast, faster, pronto

There is no discernable difference between using the web-based User Interface (UI) and the desktop-based Pronto Xi Enterprise Client. All of the same features and functionalities are available thanks to innovative web-socket technology, which provides a real-time connection between the user and the Pronto Xi database.

Consistent with the desktop-based Pronto Xi Enterprise Client, data entry validation happens at a field-level in real time, not at the end once the form is submitted. Not only does this avoid any lag time and data re-entry, it also ensures that business process rules are followed during a transaction, making the user more productive and helping them to complete their tasks as efficiently as possible.

Pronto Xi Business Intelligence

Extending operational reporting to Project and Rental applications

A new approach to operational reporting was recently introduced to deliver more intuitive control and selection of information, including in-built filters and summary headers. New reports were released for General Ledger, Accounts Receivable, Accounts Payable, Inventory and Sales.

Now this functionality has been extended to Project and Rental applications. Several new reports are available to make it easier for senior managers, project managers and operational staff to gain the intelligence they need directly from Pronto Xi (within the IBM Cognos BI framework).

Multiple sorting options are available, with primary and secondary sorts providing alternatives sensitive to the nature of the report. For example, you can filter on attributes of projects, or the project parents. There are also options to filter on various project-related dates, for example, Approval, Start or On-site dates.

For Project, the new standard operational reports include:

Project Executive Summary

Key project data is aggregated and reported to project level, with drill-through to detail.

Project Performance

Provides insights on actuals versus budget, including margin and budgeted margin for both cost category and cost category type.

Project	Category	Actual	Budget	Variance	...
PROJECT_001	Labour	1,234,567	1,200,000	34,567	...
PROJECT_002	Materials	567,890	550,000	17,890	...
PROJECT_003	Overhead	987,654	1,000,000	-12,346	...
...

Project Summary

Provides a detailed view of aggregated data for any, some or all of month, year or project to date. There are options to show quantity and hours in addition to value, as well as budget variances.

Project Month Analysis

Presents summarised project data by month, with extended historic data.

Project Transactions

Summarises standalone transactional details.

WIP Reconciliation

Provides details of project transactions posted to GL WIP accounts.

Timesheet Details

Provides detailed and/or a summary of entered timesheets, with options for various layouts. Also includes option for missing timesheets. Ideal for Project Managers and operational staff.

Labour Utilisation

Compares entered timesheets with expected worked hours, then returns employee utilisation percentages with the colour coding or filtering to help identify problem areas.

Employee Listing

Provides a listing of key employee master file data.

For rental businesses, a new Equipment Utilisation report has been introduced to help identify exceptions and outliers. Quickly understand what equipment is being rented and not rented, then, if desired, set utilisation targets and date ranges to focus on only the equipment not achieving its designated performance benchmarks.

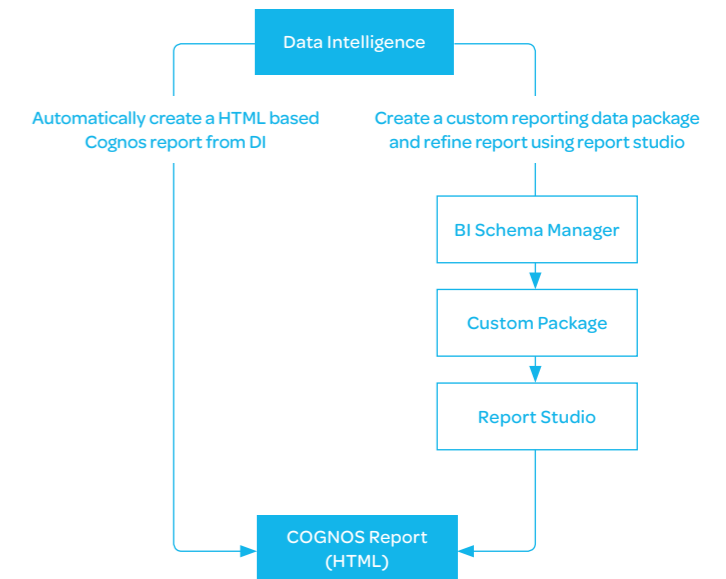
Data Intelligence direct to Cognos

Now you can push Data Intelligence data definitions straight out to form a Business Intelligence report in IBM Cognos. Presented as a completed list-style report within Business Intelligence, you can use the report as is, or extend it further using your report authoring environment.

To further enrich the report, combine the output data definition formed by DI with existing BI Reporting Packages. Or simply add additional content such as graphs and charts, a useful feature when distributing reports to other stakeholders.

Using the familiar source of Data Intelligence, this is ideal for users who want a simple way to push out the data they need:

- No Cognos authoring required
- No complex SQL required
- Simple list style report
- Can be handed off to a report developer for further refinement
- Freedom to extend beyond or combine with standard reporting data packages



Pronto Xi Financials

Pronto Xi General Ledger

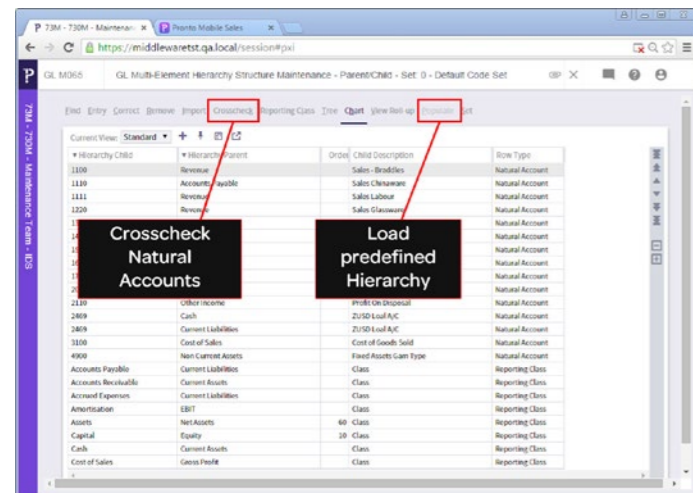
Simpler General Ledger Hierarchies

Pronto Xi uses the General Ledger (GL) Hierarchy to structure your accounts so you can produce financial reports just the way you want them. They are the backbone of all your financial reporting, and now they are much simpler and more intuitive to use.

Hierarchies based on simple parent-child relationships

GL Hierarchies has been re-engineered so that anyone with a knowledge of accounting can easily produce financial reports. It lets you define the structure as a series of simple parent-child relationships in line with fundamental accounting principles. For example, 'Current Assets' may sit under 'Assets' and so on.

Once the structure is defined, all users need do is determine where their natural accounts should attach to the hierarchy. So what is simple in concept is now simple in practice.



Out-of-the-box financial reports

A selection of predefined, compatible financial reports and GL Hierarchies is available. Simply attach your natural accounts to the appropriate spot within the hierarchy for out-of-the-box reporting with an easy, intuitive process.

Reports include P&L, Balance Sheets and a Statement of Cash Flows, with varying levels of detail available.

Customised financial reports

Of course, there is also the flexibility to create your own hierarchy structures and reports.

- Begin with predefined hierarchies and make any necessary changes, or create hierarchies from scratch to get completely bespoke reporting outcomes
- Assign a single natural account to report in different places within a report (eg. a transport company may have a natural account for fuel, but the logistics department wants it to appear as a Cost of Sales account while the marketing department wants it as an expense)
- Set accounts like Cash at Bank to appear as an asset when it has a positive balance, and as a liability when it has a negative balance
- Build hierarchies based on natural accounts or full GL accounts

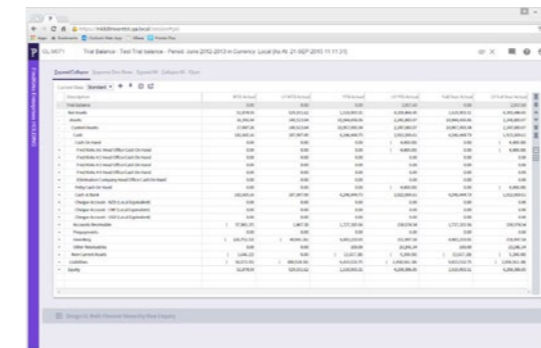
Delivering complex outcomes from simplicity

Being built on simple parent-child relationships, the GL Hierarchies are intuitive and easy to understand. While generally populated with natural accounts, they can also be combined with separate hierarchies based on the various elements of the master chart to deliver complex reporting outcomes.

General Ledger Hierarchy Views

GL Hierarchy Views are now available, allowing users to create a view of their financial data within a Pronto Xi screen. Until now, users have had to rely on FRW or Cognos financial reports to understand their financial information.

Now you can present financial information in a similar structure to your traditional financial reports but within a Pronto Xi screen, making it easy to validate figures within Cognos financial reports and reconcile back to source transactions within Pronto Xi.



Out-of-the-box views or design your own

As soon as the GL Hierarchy is populated, you can start using your default P&L View. If non-standard or more complex views are required, you can use the GL Hierarchy View Designer and create a view exactly the way you want it.

View options include:

- A wide range of pre-defined views that mirror the default Cognos financial reports
- Bringing in actual to budget, then calculating and displaying the variance
- Having separate columns for different companies, territories or divisions
- Building ratios between the rows so you can see things like cost of sales as a percentage of sales

Drill down to the data you need

Because GL Hierarchy views are built using staged data, drilling up and down through the various levels is instantaneous.

The GL Hierarchy View can be set to automatically refresh overnight or users can do it 'on the fly'. Users can also determine how many versions of the snapshot data they want to keep to compare with current data.

Hierarchy views add options to the Pronto Xi reporting

GL Hierarchy Views use the same Hierarchies as the Cognos financial reports, enabling users to validate figures in their financial reports. It's also easy to drill through to the underlying transactions that contribute to the period balances.

In addition, the Views can be pushed out to excel for further manipulation or presentation.

Other features and benefits

- Views can be personalised for an individual and built into their Pronto Xi menu
- Views obey masking so users will only receive appropriate information
- Very fast performance

Pronto Xi Employee Portal

Managing human resources places a large administrative burden on many companies. By reducing paper-based processes and streamlining tasks, Pronto Xi Employee Portal will help reduce this burden.

Built as a fully responsive web application, managers can have direct access to relevant employee-related information, while employees can quickly perform day-to-day tasks on the go using a PC, tablet or phone.

Wherever your staff's location, they can:

- Enter standard timesheets, project timesheets and allowances
- View and update personal details such as name, address and banking details
- Submit leave requests and attach digital paperwork such as medical certificates
- View and reprint payslips

Managers have access to extended capabilities allowing them to:

- View leave requests and submitted timesheets
- Manage their leave requests via the to-do list
- Estimate leave balances

Flexibility as well as control

Tightly integrated with Pronto Xi Payroll functionality, the Employee Portal uses the organisation chart to ensure managers can access information for staff within their management structure.

Administrators can determine the functionality available to users within the portal to ensure alignment to existing HR policy and processes. This control can even be set at the individual employee level, for example an administrator can selectively determine which employees can view personal/carers (sick) leave entitlement. Administrators can also customise the portal colour scheme and apply their company logo.

End users can personalise their home page as well as other view settings, allowing them quick access to their own key tasks and information.

Ready for touch-screen devices

Pronto Xi Employee Portal works with all modern mobile devices using any HTML5-enabled web browser.



Pronto Xi Payroll

Organisation Structure Administration

Organisation Structure

An updated Organisation Structure is used to determine the permissions within the Employee Portal. It is built on simple parent-child relationships between subordinates and managers. A new Chart function has been built to provide a browser-based visual representation of your organisation structure and the position of each employee within the structure.

The Charts instantly bring to life the information held in a data-grid allowing you to immediately understand the structure of your organisation and can see who reports to whom.



Additionally, a new mode called Timeline has been added which opens a browser display of the position timeline based on the Organisation Structure and the new position history details. The timeline utilises a Google Visualisation Chart to graphically represent the selected position and its subordinates and showing the employee history of each position.

Leave Administration

Team leave review

A new calendar view now displays all taken and requested leave for employees limited to either a user's subordinates (determined by their position and underlying organisation structure) or through payroll number masking (if the user is defined as a Payroll Officer).

From the calendar, users can:

- enter new leave requests
- estimate leave for a date
- view leave request in detail and approve / decline requests

The Team Leave Review screen provides a monthly/weekly view of all the leave for your team and can be used to view and manage your team's leave. You can filter a week, a month or a year at a time. For example, it is ideal for approving leave applications for next Christmas while quickly referencing which team members took leave last year.

Many other enhancements have been added to facilitate leave administration, including a new mode Timesheets has been added to the Leave Request screen to review the timesheet records associated with the leave request. This functionality is designed to match the natural process when an employee enters a leave request. Once set-up, the user will find system generated timesheets for the period entered in the approved leave request. You no longer need to manually enter timesheets for the period you were away.

Pronto Xi Sales and Marketing

Timesheet Enhancements

Team timesheet review

A new Team Timesheet Review screen provides a monthly/weekly view of all the timesheets for your team. You can filter a week, a month or a year at a time. It is ideal for reviewing and approving your team's timesheets.

- Various access points to review the timesheets for the employee, date or employee / day with options to drill down to the timesheet detail
- View timesheets in different date configurations including a 31 day review or a week/7 day review
- Filters option to filter either employees and/or timesheets based on various criteria
- Legend to allow control of colours for days and timesheet types with exceptions
- Inbuilt graphs using Google Visualisation charts to show hours, types, allowances, and so on, in various chart formats.

Other Timesheet enhancements include;

- A Detail mode is now shown on most timesheet data grids to allow viewing of a timesheet record in a simple form. The detail mode also presents a range of visualization charts to show the break-down between Normal vs Overtime hours. The details mode also allows you to approve timesheets in bulk.
- An option has been added to show recent projects during lookup of projects. The new timesheet class has been utilised to limit the available employment categories during timesheet entry. It has also been utilised to limit the available work categories during timesheet entry.
- The Employee Portal has been designed to simplify the entry of timesheets. Timesheets classes mean you will only be able to select work categories which are appropriate for you. With fewer and simpler choices entering timesheets is easier and quicker and more accurate.

Employee Maintenance

A fresh new layout for Employee Maintenance

Several changes have been made to employee maintenance. The screen has had a refresh with new fields added and extra field level validations to support faster data entry.

Employee Keyword Search

A new Employee Keyword Search has been added to assist in finding employees by name, address, occupation, or other related employee details.

Long Service Leave

In the Maintain Leave Entitlement Details screen, Leave Commencement for Long Service Leave (LSL) including hours per day and totals has been added.

Leave estimate function

A new leave estimate function now allows the projection of leave as at day in the future. This is ideal for estimating whether an employee will have accrued enough leave by the date they are planning their leave.

Mobile Sales

Mobile Sales is the ultimate companion for sales professionals in the field. It provides access to customer sales and account manager related activities when it's needed most, as well as real-time information about product availability and customer specific pricing.

With seamless integration to Pronto Xi CRM, Mobile Sales offers a complete customer profile view with access to sites, contacts, transactions and the ability to maintain scheduled and ad hoc activities on the road.

Through its advanced business-to-business (B2B) capability, it's easy to enter sales orders that adhere to business standards and controls such as credit limits and restrictions. Sales professionals can review outstanding orders and balances to provide a well-rounded service to their clients.

A powerful mobile sales rep console with a customised dashboard makes it easier to track progress and remain on target. Reps can see their top clients, products and prior sales at a glance, as well as their sales progress MTD and YTD.

Pronto Xi Mobile Sales is an innovative, intuitive solution that is accessed via a web-based portal, making it easy to deploy.

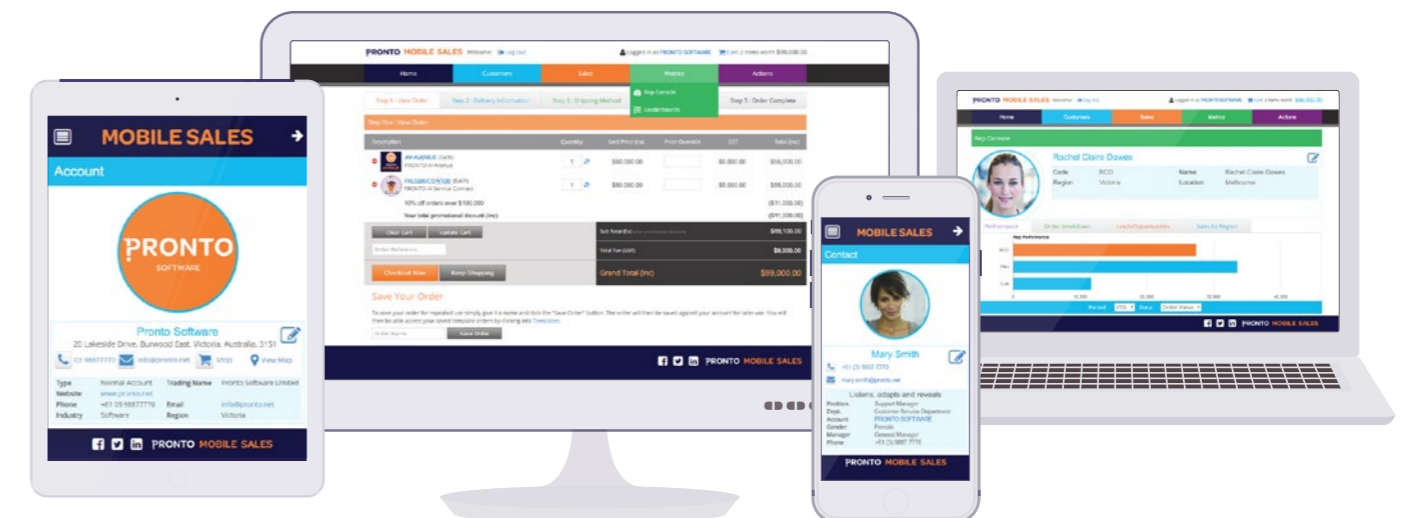
New POS Exchanges

Exchanging purchased items can be a frustrating experience for both customers and retail staff. Pronto Xi POS now includes an enhanced and more efficient exchange facility for retailers, allowing exchanges to be made in a single sales transaction.

To cater for complex retail environments, a number of exchange scenarios are supported, including:

- Multiple orders to be exchanged on the one order
- Exchanges for items that have been processed through the Promotions engine
- Supervisor controls
- Review and audit

With this enhanced capability retailers can be confident their POS operators have the power to manage exchanges efficiently and securely.



Pronto Xi Supply Chain Management

Back Order Percentage (Deposit) Default

It's common practice to request a deposit at the time of sale for special order services or 'pre-orders' for high demand items. Retailers can now predefine a default percentage for these deposits. This streamlines operations, provides a higher quality of service and safeguards against financial exposure.

Block POS Macros System Wide

Pronto Xi POS makes it easy for operators to use 'macros' or short key entries to streamline their processing. For example, 'P' is translated as 'Price Override', enabling the operator to override the current price.

While this is a powerful feature, with over 80 macros available it can be a challenge controlling security and access. Pronto Xi 730 makes it easier by enabling retailers to place global security around macros, such as blocking staff from processing a 'DO' or 'Discount on Whole Order' macro without a supervisor.

Define Tender Types by Cash Drawer

In retail environments where checkout lanes are divided by tender type – for example 'cash only' or 'card only' – it's now possible to assign a specific tender type to a cash drawer. This provides flexibility for retailers that configure their lane operation to ensure operations are faster and more convenient.

CRM Mail Server Synchronisation

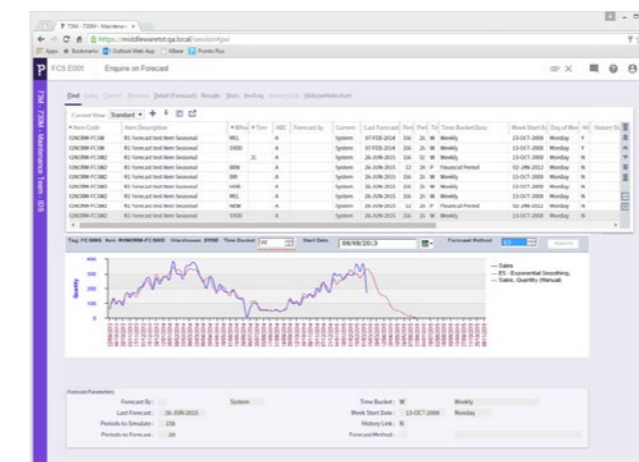
In the modern work environment, streamlining the way information is managed between applications can increase productivity. As well as synchronising information between mail clients and Pronto Xi CRM, the maintenance of Pronto Xi CRM and your mail server has been integrated, making activities easier, more useful and more appealing.

There is also now increased flexibility to synchronise CRM via Microsoft Exchange, Microsoft 365 or Google Docs (Apps for Work).

Advanced Forecasting – Manual Forecast Process Alignment

To simplify the forecasting process, the standard advanced forecast and manual forecast entry functions have now been combined into a single processing screen. If you use a mix of automatically calculated and manual forecasts, you can now view and manage them via the same interface, saving time and decreasing complexity.

In addition to streamlining the processing, the manual forecast functionality has been enhanced to include many of the functions previously only available for advanced forecasts. These include initialisation, publication and a full history of changes.



New Datagrid – WMS Location Types

When managing the maintenance of WMS location types, a front-end datagrid now displays all the location types in a simple, clear format. This saves users from having to view the location types one record at a time, as well as enabling them to perform all the sorting and filtering options available as standard with Pronto Xi datagrids.

New Datagrid – WMS Warehouse Transactions

WMS Warehouse transactions have been moved into a log enquiry screen, providing more viewing options and greater access to more detailed information about warehouse activities. In addition, users can perform all the sorting and filtering options available as standard with Pronto Xi datagrids.

RF Picker Option to Change Warehouse

Managing multiple warehouses in a combined physical space can be challenging. To make it easier and more efficient for RF users to alternate between the warehouses for the purposes of processing putaways, replenishments, transfers, etc, the warehouse resource now can move along with the picker to the various other warehouses.

Bulk Sales Order Cancellation Enhancement

An important part of 'housekeeping' for many businesses is the cancellation of unfulfilled Sales Orders, particularly they have no financial or general ledger impact. This process has now been made much simpler with the ability to bulk cancel a wide range of order types, including:

- | | |
|-------------------------|-------------------------|
| 00 Being Entered | 17 Credit Hold Entered |
| 02 Quotation | 19 To be Manuf&Purchase |
| 03 Request for Credit | 20 On Hold |
| 04 Proforma Order | 21 Consignment on BO |
| 05 Transfer Hold Apprvl | 23 Credit Note on Hold |
| 06 Quotation Accepted | 24 Internal Inv Ap/Req |
| 08 Matrix Being Entered | 25 Transfer backorder |
| 09 Return Authorisation | 26 Transfer to be Manuf |
| 12 Consignment Entered | 27 Assembly on Hold |
| 13 Credit Note Entered | 28 Forward Transfer |
| 14 Quote Printed | 34 Rdy. to be purchased |
| 15 Transfer Entered | 38 T'sfer To be Purchd |
| 16 To be Manufactured | 87 Suspended |

Pronto Xi Asset and Facility Management

Pronto Xi Project

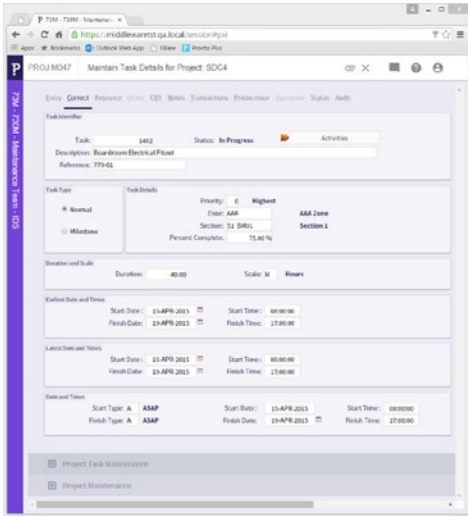
Project Tasks

Now it's easier to manage projects by activity and duration. By attributing a Task to a specified element within the Project Cost Breakdown Structure (CBS), budgeted cost estimates are brought together with the activity details necessary to get the job done on time and on budget.

View percentage complete and/or Status of each individual Task to gain more accuracy and insight into a project's progress. Under a Task structure, Project Managers can also plan and organise deliverables in accordance with critical milestones, ensuring that Tasks are completed in the most efficient order.

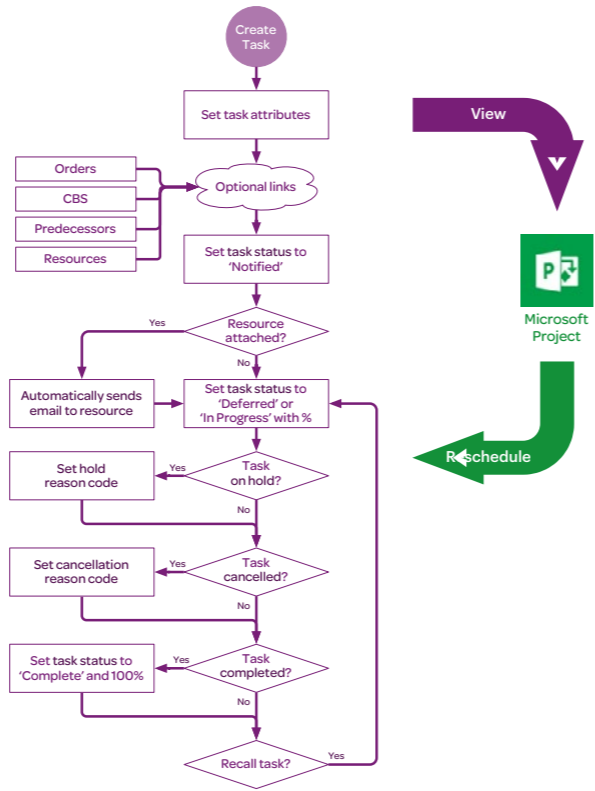
Importantly, Project Tasks delivers the framework needed to efficiently allocate resources – whether personnel/employee, plant or contractors – and manage the communication between them. So as timeframes change, and milestones are impacted, instant notifications are delivered to keep all allocated resources fully informed.

You can also attach Purchase Orders, Material Requisitions, Resources and CBS elements to Tasks, allowing for better tracking and commitment reconciliation at the activity level.



Key features of Project Tasks include:

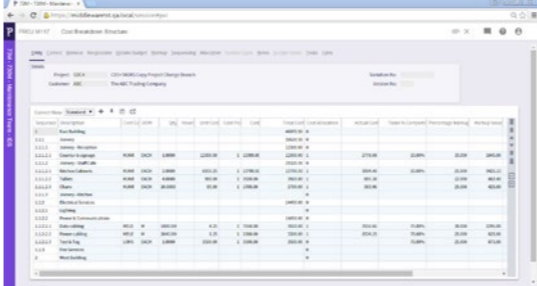
- Intuitive and logical Task workflow
- Export Tasks to MS Project 2013 for graphical visualisation and Task rescheduling
- Link Purchase Orders, Picking Slips, Resources and CBS elements to control commitments at the activity level
- Automatically reschedule Tasks, timeframes and resources where capacity clashes are identified
- Monitor Task by percentage completion of or Task status
- Linked Tasks create dependencies so that a subsequent task may not commence until the preceding task is complete



Project CBS enhancements

Clever cost management features within the Cost Breakdown Structure (CBS) have been added to allow automated cost allocation and greater visibility of actual cost and Task completion status.

Actual cost allocation to the CBS can now be controlled by status, allowing for the automatic disbursement of costs across relevant CBS elements. By using the budgeted value to determine the appropriate spread factor, Project Managers can pre-define cost allocation and reduce the administration time required for manual allocation.



Project Costing name change

The Project Costing module is now referred to simply as 'Project'. This reflects the transition of the module from purely costing towards full project management functionality.

Project Hierarchy restriction removal

Project Managers can now define up to 20 levels within a Parent/Child structure in the existing project hierarchy. This allows you to configure minor/sub projects for each project deliverable, especially where work undertaken requires discrete projects for billing or location tracking purposes.

Removing the hierarchy restriction means you can view a consolidated CBS across all associated sub-projects within the 'family'. This streamlines Profit Take Up, as profit/loss values of all linked child projects can be taken up at the Parent level.

Additionally, where Project provides the back end cost capturing facility for Plant and Equipment items, now each component of large scale Plant Assets made up of multiple components and/or levels can be attributed to a project.

Project Order Consolidation

A new consolidation mechanism helps streamline purchasing within projects. Ordering decisions can now be based on cash flow considerations or a budgeted spend based on expected claim revenue.

Orders can also be consolidated according to Supplier, Currency code, Warehouse code and date range. This provides more flexibility and control when ordering inventory in line with specific milestones or tasks.

Define a new Due Date on the consolidated order to align the delivery with a project milestone or task so that stock requirements for specified stages within a project can be satisfied. Or leave this field blank to have Pronto Xi auto populate the date to that of the earliest due date from the selected purchase orders.

Consolidated procurement and shipping reduces supply chain costs such as freight and duties. Managing a single, consolidated shipment also reduces the risk of stock losses, particularly when managed under a direct/drop ship to project arrangement.

Project to Service Contract enhancement

When Service Contracts are created from the Project Maintenance screen, Project will auto-fill key data within the Service Contract header from the linked Project. This significantly reduces the double entry of data and eliminates potential keying errors.

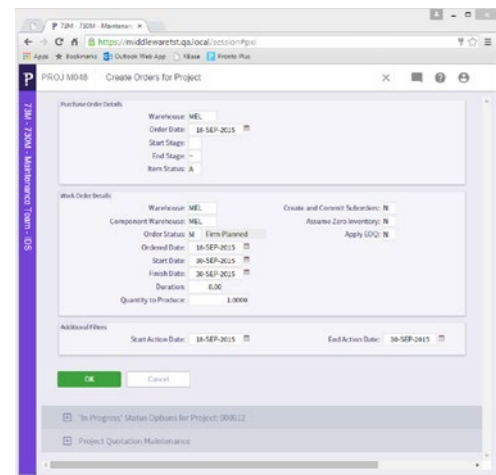
Pronto Xi Mobile Service

Improved Keyword Search Capabilities in Project

You can now search by either Project number or keyword from within the description of the Project. This optimises the search and retrieval functions in line with those found in other Pronto Xi modules (such as Service Management and Inventory).

Project Kick Off feature

To help Project Managers control the release of their project commitments at their commencement, Action Date parameters have been introduced for Purchase Orders, Manufacturing Work Orders and Picking Slips. Orders can be consolidated simply and effectively at the initial project kick-off and sequenced in line with when items are required on site or at the warehouse.



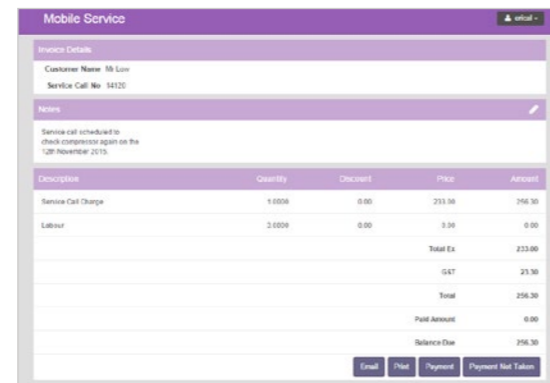
Invoicing and Payments

Onsite invoicing and optional payment receipting are now designed to suit both B2C and B2B service markets.

To ensure the fastest possible call-to-cash process – and with it a significant reduction in days sales outstanding (DSO) – Pronto Xi Mobile Service provides service technicians with all the functions needed to complete predictive and reactive works. At the service call conclusion, an invoice can be issued and payment collected via a secure payment gateway.

Automated back end processes, such as updating timesheets and purchase order commitments, ensure that all data captured throughout the service routine is represented within summary screens and the customer invoice. Technicians can also choose to email the invoice in the absence of a physical printer in the van.

Service Contract Tenant arrangements are also considered so that service technicians know whether the charges for the call are incurred by the contracted customer or the tenant code linked to the contract.



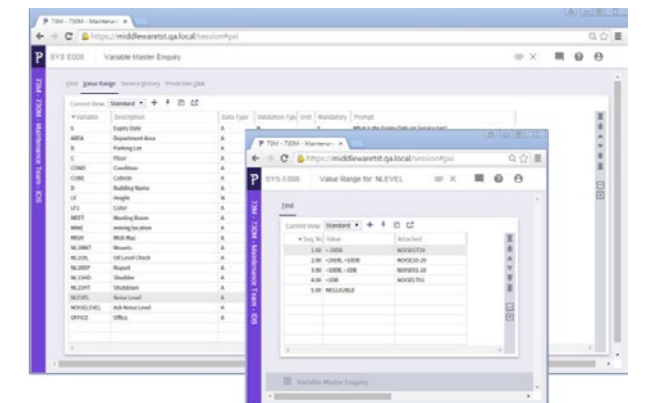
Pronto Xi Service

Predictive Q&A for Service Management

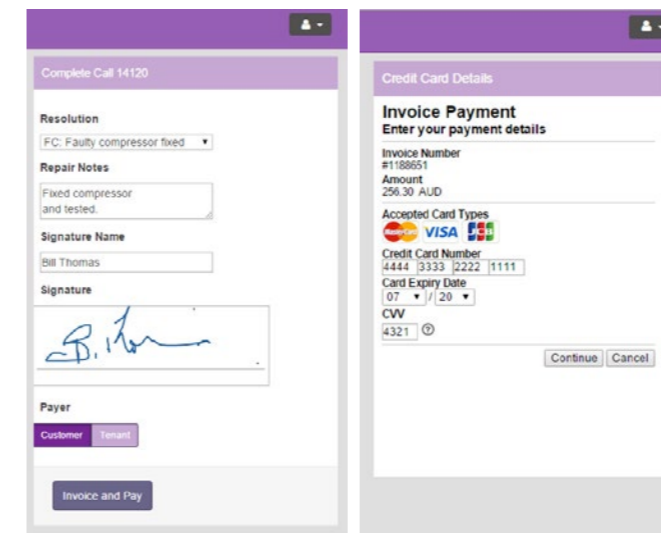
A new hierarchy feature has been developed within the Service Management module to allow for multiple levels of Predictive Q&A sequences against a serviceable item.

Users can trigger a subset of Predictive Q&A questions based on the Value code selected on a previous variable. This multi-layered approach improves the capability of technicians performing on-site diagnostics. There is now also a comprehensive handover feature when multiple technicians are allocated to the same job.

Predictive Q&A can also be used as a triage tool for Service Centre personnel at the call logging stage. This has the added benefit of providing valuable feedback on an item's condition or performance for condition monitoring requirements.



Mobile Service is now optimised to work in conjunction with the SecurePay online payments solution, with on-the-spot approval of credit/debit card payments. Coupled with this is the integration of Mobile Service with Pronto Xi's POS cash drawer system, providing a wide array of tender type options such as customer loyalty vouchers and cheque payments.



Mobile Service Invoice Process Attributes

To cater for flexibility in relation to onsite customer billing arrangements, the introduction of a 'Process Attributes' feature allows Contract Managers to now activate or deactivate invoicing and payment receipting features at a customer contract level.

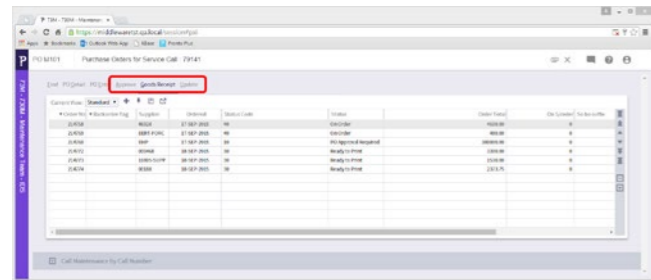
Service Call Copy function

To ease the administrative burden of service call creation for repeated works, a 'Copy Service Call' function has been added to the Service Call Maintenance screen. Copied calls can include the creation of a linked Project.

Standard validation protocols restrict the call copy if the customer has breached their credit terms or their Service Contract has a status of 'Finished'.

Improved Purchase Order management

The entire procurement process for Service Calls and linked Projects can now be managed within the Service Call Maintenance screen. This dramatically improves workflow efficiencies when managing purchasing requirements specific to service calls.



Service Call Enquiry by Invoice reference

To suit a range of administrative systems, a Service Call Enquiry screen by Invoice reference code has been re-introduced as part of the Selective Call Enquiry parameter selection criteria.

Improved keyword search capabilities

It's now possible to search by either contract number or keyword from within the description of the contract in Service Contract. This optimises the search and retrieval function in line with other Pronto Xi modules such as Project and Inventory.

Keyword search on Service Calls by Tenant code

Service Calls can now be located via their Tenant code on the Service Call master. Importantly, this means calls can be raised by either Contract Debtor or Tenant code and, similarly, work conducted on site can be billed to either Contract Debtor or Tenant depending on the billing arrangements.

Service Contract Templates

To improve the customer service experience and expedite Service Contract creation, service operators can now create Service Contracts at the Call logging stage and have standard parameters from a chosen Service Contract template auto-populated.

The new contract (and cost tracking project) will automatically inherit specifications from the template contract, including key data such as equipment items and contract billing rates. This significantly reduces processing times, especially under a Service/Project link (Service Used = 2) environment.

Pronto Xi Maintenance Management

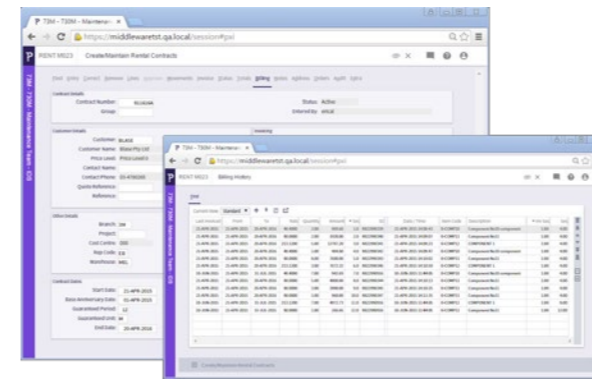
Maintenance Management Priority Code Increase

The Priority Code located on the Maintenance Management Work Order has now increased to two characters to be consistent with the Priority Code structure found across other Pronto Xi modules.

Pronto Xi Rental

Rental Billing History Improvement

To further improve the rental contract 'Billing History' screen displaying the invoice date and billed rates of contract rental equipment, the specific item code and its description are also displayed. This allows for better reconciliation and revenue tracking.



Improved GL Batch access in Rental Contracts

Access to the General Ledger Batch postings for Rental Invoices has been improved. A 'GL Details' mode is now included within the 'Outstanding Orders' screen available from the Rental Contract. This enhances the traceability and auditing of financial transactions generated from the Rental module.

Rental Contract Copy function

A Rental Contract Copy function has been introduced to expedite the Rental Contract setup process. Contract managers can now create new Rental Contracts using the header preferences and line details of a pre-existing contract, with the added flexibility of defining rental agreement preferences, such as Anniversary Dates and Guaranteed Periods, during the copy procedure.

This is especially beneficial for organisations with high transactional volumes, particularly when short-term rental arrangements are common.

Rental Contract number change feature

Rental Contract numbers can now be changed at any stage in the contract lifecycle, making it easier to adopt different numbering and/or alphabetical naming conventions after the contracts have been created.

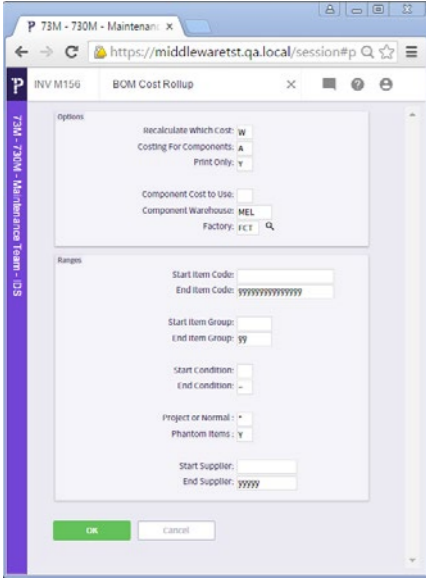
Pronto Xi Manufacturing

BOM Header factory changes

Changes to the factory code can now be made against the BOM Header. (Previously a restriction was in place if this field was left blank.) If, for example, a second production facility is added at a later date, users can make amendments to existing BOMs to reclassify them and allocate a new designated factory code.

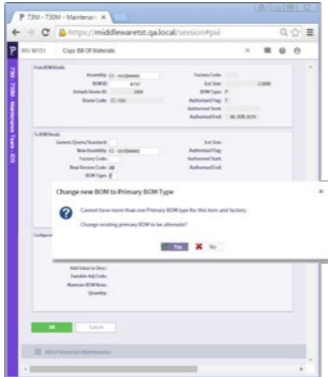
BOM Cost Rollup by factory

A factory (or warehouse) parameter is now included within the BOM Cost Rollup screen. This is particularly critical for maintaining costs for BOMs and their components when the same assembly exists within multiple production facilities.



BOM Copy enhancement

The BOM Copy feature has been improved to allow for the re-definition of BOM Types. Users can reclassify an original BOM to either a Primary or Alternate BOM based on the response to a question during the copy process.



BOM Cost Simulation improvement

When performing a BOM Cost Simulation, the default warehouse of the components for the simulation is now drawn from the source warehouse, which is defined against the factory code on the BOM header.

This ensures more accuracy when simulating costs if the same BOM exists across multiple factories, especially when each has a unique source warehouse for its components.

Changing Route ID on Work Orders

To allow for additions or modifications in shop floor procedures, changes to the Route ID can now be made against an open Work Order, whether at 'Firm Planned' or 'Committed' status. This provides greater flexibility if quick changes to individual Work Orders are needed when production has not yet commenced.

Erroneous changes to routing and their impact on the shop floor have also been minimised. Instead of being able to look up and select a revised route, users must enter a valid Route ID within the 'Route ID to Use' field in order to complete a revision.

Pronto Xi Technology

Pronto Connect

Wider selection of APIs

In addition to CRM and Service, the Pronto Connect library of RESTful APIs now includes Sales Orders, Inventory, Quotations and Customers. This opens wider opportunities for developers who wish to integrate third party applications to Pronto Xi.

Applications such as Pronto Xi Employee Portal, Mobile Sales, Mobile CRM and Mobile Service rely on the Pronto Connect API architecture for real-time connectivity to the Pronto Xi Runtime. Developers or integrators can now leverage this same architecture to deliver real-time connectivity and improve workflow across a wider variety of business applications.

JSON support

External applications that use JSON (JavaScript Object Notation) as their API data format can now be supported. Developed in XML using the RESTful format, Pronto Connect APIs can be called by JSON APIs without the need for custom translation or API rewrites.

Architectural enhancements

Setting up and configuring applications is now easier and faster for Administrators thanks to a series of performance, configuration and diagnostics improvements in the Pronto Connect architecture.

Added Flexibility

Microsoft Office 365 and Google Apps for Work integration

The cloud-based business applications, Microsoft Office 365 and Google Apps for Work, are supported and integrated in Pronto Xi.

Features include:

- Export to spreadsheet
- Email using Outlook.com and Gmail.com
- Pronto Xi Customer Relationship Management (CRM) synchronisation with Exchange Online and Google Apps for Work.

Field size increases

Monetary, inventory and sales order fields, among others, are now longer to allow larger values to be stored in Pronto Xi. The changed fields and their respective character length increases include:

Item code:	16 to 30 characters
Inventory APN:	20 to 30 characters
Sales order number:	8 to 10 characters
Sales order invoice number:	10 to 12 characters
Customer transaction reference:	10 to 12 characters
Supplier transaction reference:	10 to 20 characters
Name & address:	30 to 50 characters
Consignment note number:	20 to 30 characters
Currency fields:	Maximum of 18 characters (including decimals)



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Pronto Software has been developing award-winning business management software for over 30 years. With in-built intelligence, flexibility and an easy-to-use interface, its flagship product, Pronto Xi, enables users to discover rich business insights.

Pronto believes in the power of actively listening to clients, adapting our product to meet their needs and finally revealing the best solution. It's how we continually surpass client expectations, delivering moments of utter surprise and delight.